

PMI Mid-Mo Chapter News

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March Chapter Meeting Great Followed by Valuable Workshop

Jim Salapatas, PE, PMP, of The Keller Graduate School of Management, was guest presenter at the Chapter Meeting on March 21. Salapatas introduced and presented on risk management. He covered basics and the additions of two new sections in the Project Risk Management chapter of the PMBOK Guide, 2000 Edition. He then focused on relationship risk—or as Salapatas put it, the “*fourth constraint*” among traditional time, cost, and performance constraints. Expertly addressing aspects of the fourth constraint, he covered stakeholder and team risks, and the “project itself” as a risk. The attention of attendees remained high during the presentation.

“Project management is not risk free”, said Salapatas. “It’s not “what you see is what you get, it’s what you don’t see that will get you!” In our world of accelerating technology, virtual project teams and web-enabled project management the skills for managing risk become critical to project success. PMI has acknowledged this in their latest version of

[See Risk on page 2.](#)

In the News

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PMI Friday Facts and Leadership Links*

New SIG – Congratulations to the PMI Automation Systems Specific Interest Group, which was recently chartered. (sig@pmi.org)

New PMI Offering – PMI Today® is now available online for members. As an additional PMI Member Benefit, PMI Today can be accessed as a view-only PDF file on the Members-Only side of www.pmi.org. If you have misplaced a recent issue of the Institute's newsletter, you will find the past three months' issues of PMI Today in the same place. The Table of Contents of the current PMI Today as well as one complete article will be posted in the Publications area of the public part of the Web site for potential members to review the newsletter and learn of the value of PMI and its publications. (dgoldfischer@pmi.org)

Recruiting Coup – PMI Career Headquarters Services has been chosen to appear in the Weddle's 2002 Recruiter's Guide to Employment Web sites. More than 2,000 Web sites were considered, but only 350 (about one of every six sites) were chosen for inclusion in the Guide. The PMI Career Headquarters site was also given a RecruitersReview™, an additional feature granted to only a portion of the Web sites in the Guide, that provides more information of use to recruiters. The reviewer, Alison Morgan of Chicago, says, “...This site (www.pmi.org) is an excellent investment. Job postings come from many different companies and industries. The site is very cost-effective and offers full edit and update capabilities during the 30-day posting period.” For more information about PMI's Career Headquarters or to find out how to list job postings or résumés, contact Darah Filidore by e-mail at careerhq@pmi.org.

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the PMBOK Guide. Project Risk Management was rewritten and has, as Salapatras said, expanded from four to six processes in the risk body of knowledge. But, that's still not the whole story.

Project Risk Management is typically focused on project events, their probability of occurrence, and their consequences, good or bad. While qualitative and quantitative analyses of project events have become very important for establishing risk priorities and creating mitigating strategy, two other sources of risk are sometimes overlooked. Risk associated with internal and external stakeholders and with the project team can have a profound affect on project success.

The day after the meeting, March 22, Salapatras provided more value to the Chapter in his workshop, *The Seven Icons of Project Management*. The Seven Icons are seven key tools that are used to plan and control project work. They are not new nor have they been improved or re-created. Each one may readily be found in the PMBOK Guide™ and in other project management literature.

However, classified as *'The Seven icons ©'* and applied in a specific sequence, the tools enable a simple yet comprehensive project control structure. This structure is both practical for a novice project manager and user friendly for executives. Equally significant is that the Seven Icons © establish a common language for all project stakeholders. The Seven Icons © provide an experienced project manager with a simple project controls checklist. And, because effective communication is so critical to successful project performance, there is power in the Seven Icons © because they connect the project manager to project stakeholders quickly and in simple terms throughout the life of a project.

The workshop began with a discussion of a comparison between the classical management process and the project management process. Time and the management of time are introduced into the project management process, and the project life cycle is created. The Seven Icons © were presented

in an interactive format to provide an effective learning experience for using the power of the icons.

James N. Salapatras, PE, PMP

The Chapter Board was especially pleased to have had Mr. Salapatras contribute to members' development. He is a consultant and trainer in project and quality management, and has 30 years of experience, having held leadership positions in utilities, consulting, computer integrated systems, material handling, manufacturing, and transportation. He is on the senior faculty at The Keller Graduate School of Management and a senior consultant for the Center for Corporate Education.

Salapatras has served as VP, quality services for Donohue & Associates, as VP, project management for Harnischfeger Engineers, and as senior technical consultant for Price Waterhouse. He was on the faculty at Florida International University, a management instructor at Marquette University, and The Center Graduate Studies. He is a life member of the Institute of Industrial Engineers and a twenty-year member of Project Management Institute, and has a bachelors degree in Industrial Engineering from Illinois Institute of Technology, Chicago, and a masters degree in Management from Florida International University. ☞

Benefit Hot from the Oven

KnowledgeWire Quarterly

Announcing a new PMI Member Benefit: The inaugural issue of PM KnowledgeWire, the quarterly newsletter of the PMI® James R. Snyder Center for Project Management Knowledge & Wisdom, is available in the Members Only section of the PMI Web site. PM KnowledgeWire contains practical tools and relevant project management information; this issue features links to document templates and valuable statistics and figures as well as advice on selling project management. For more information about PM KnowledgeWire, please contact nila.sathe@pmi.org. To learn more about the Center, visit www.pmi.org/k&wc. ☞

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SeminarsWorld_{SM} 2003 – Thirty to forty seminars will be selected for presentation two to six times each over the course of 2003. Seminars will be offered in 21 locations primarily in North America. Typically seminars are two or four days in length and can accommodate 30 students. SeminarsWorld seeks to present proven, successful seminars that address topics of the greatest interest to the project management community. Deadline for submission is June 3, 2002. Contact Rita Pagan, Education Seminars Coordinator by e-mail to notify PMI if you are interested in presenting a seminar (rpagan@pmi.org). Please visit the PMI Web site (www.pmi.org/education) for a copy of the application if needed.

Membership Update – PMI exceeded 90,000 members as of the end of March! (The Mid Missouri Chapter now has more than 90 members!) Additionally, PMI is pleased to report that it has consistently maintained the processing standard of a five-day turnaround in the last six months. Since the beginning of February, the Institute processed new and renewing members within two days of receipt. Improved processing time, combined with faster confirmation of membership, will result in better communication and service to members. (jennifer.mansi@pmi.org)

Rock the World – “One Idea Can Change the World. Think Project Management” is the theme for the 2002 PMI Advertising Campaign, aimed at promoting the profession to senior level executives and other important decision-makers. Kicking off the annual advertising campaign is a full page, full-color ad in the second quarter issue of the Strategy + Business Magazine. In addition, several versions of the ad will appear in various issues of Fortune Magazine, Harvard Business Review and Management Today.” (marketing@pmi.org)

Council Fire Now Brighter – The PMI Corporate Council would like to welcome its newest participant, Rational Software. For the most up-to-date listing of Corporate Council participants, as well as links to their Web pages, please visit the Corporate Council Web page at www.pmi.org/corporatecouncil. (corporatecouncil@pmi.org)

PM Exposed to HR Pros

A newly redesigned PMI Career Headquarters ad appeared in the April 2002 issue of HR Magazine, the monthly magazine of the Society for Human Resource Management (SHRM). The ad is directed toward HR professionals, mostly those persons with recruitment and hiring functions. HR Magazine has a readership of over 165,000 with over 100,000 at management level. Look for future Career Headquarters ads in the May issue of PM Network® and the August issue of HR Magazine. (CareerHQ@pmi.org). ☞

The Value of PMI Education Grants

PMI and the PMI Educational Foundation recently announced the funding of two external project management research projects. Both projects are now underway. The "Investigation of Information Systems and Information Technology Research Literature for Project Management Learning" is being carried out at Xavier University. The project is expected to be completed and published later this year.

The PMI Educational Foundation provided a grant for this research. The "Investigation of the Theories of Established Professions (and their relevance as a first step toward understanding the existence of a theory of project management)" is being carried out under an agreement with Athabasca University and the University of Calgary.

The project is expected to close in 2003. A grant for this research was also provided by the PMI Educational Foundation. Both teams were selected last year through a formal request for proposals, selection and evaluation process managed by the PMI Research Program. (lew.gedansky@pmi.org; wchilds@pmi.org). ☞

CAREER HQ UPDATE

Career Sites and Events – A new tool for Components! Additions to the PMI Career Headquarters portion of the Web site have been posted. The Career Headquarters site now offers two new Web pages. One page is dedicated to promoting Component Career Web sites and the other is an Events Calendar that has been established to help aid Components in promoting their career-related events. These pages can be accessed from the Career Headquarters home page at www.pmi.org/CareerHQ. To have a link to your Component's career services page placed on the PMI Web site, please complete the link agreement form available on the Component Leadership Web site. To have a career-related event included in the career events calendar, forward the event title, date and Web site URL to Darah Filidore at CareerHQ@pmi.org. ☞

Heads Up on Elections Material

A Final Reminder ... PMI Board of Directors Election material will only be transmitted via e-mail to all members with a valid e-mail address in the PMI membership database. Therefore, it is essential that the database reflects members' current and correct e-mail address. Additionally, members who desire a paper ballot must specifically register their preference in the database.

To update or validate your e-mail address and/or register your preference for a paper ballot, please visit <http://www.pmi.org/members/> and select "Update Membership" after logging into the PMI Members Area with your Member ID and Member Password. If you are unable to access the PMI Web site to update your record, please call PMI Customer Service at (610) 356-4600 (Option # 8). **Members must update their PMI record or register their preference by 5:00 p.m. Eastern Time, April 30 to be eligible to receive a ballot.** (admin@pmi.org). ☞